



AGREEMENT BETWEEN GIBUS AND CRÉDIT AGRICOLE ITALIA: THE GOAL IS TO SUPPORT BUSINESSES BY FACILITATING THE MARKET FOR THE TRANSFER OF TAX CREDITS TO INCREASE EFFICIENCY AND UPGRADE ENERGY SYSTEMS

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GIBUS (GBUS:IM), the Italian brand of the high-end *Outdoor Design* sector, listed in Euronext Growth Milan and founded in 1982, announces a four-year agreement, one of the first of this type in Italy, with Crédit Agricole Italia for the transfer of tax credits relevant to the Superbonus and other building bonuses.

The goal of the partnership is **to facilitate the market for the transfer of tax credits** relevant to the Superbonus, with the ultimate aim of supporting an ever-increasing number of companies in their process of increasing efficiency and upgrading energy systems. In a broader view, this collaboration will also support the construction industry which is suffering because of the block of transfers.

Federico Bolcato, **GIBUS's CFO**: "We are satisfied and proud to be one of the first companies to have entered into this type of agreement, which consolidates our Group's partnership with Crédit Agricole Italia. We had been studying this opportunity for a long time and, as soon as it was defined by the credit institution, we immediately joined this operation, aimed at reactivating the energy upgrading industry as well as helping numerous companies in the supply chain that are in difficulty due to the impossibility to monetize tax credits. A further strong point at the basis of the agreement was the multi-year mutual collaboration with the Deloitte network, which guarantees a high degree of control of the applications and consequently a quality credit portfolio. This is an important operation and we hope that new initiatives will soon follow with other local companies that can take advantage of a significant tax advantage and, at the same time, contribute to action in support of companies in the sector."

Marco Perocchi, Head of the Crédit Agricole Italia Corporate Banking Department: "The one proposed by Crédit Agricole Italia is a distinctive and efficient service model allows us to acquire quality tax credits and facilitate their transfer in complete security, meeting the needs of our customers. The agreement signed with GIBUS aims both at facilitating the market for the transfer of tax credits relevant to the Superbonus and at supporting the ever-increasing number of companies in the process of energy efficiency and upgrade as well as encouraging the growth of the building industry for the benefit of territories, supply chains and communities."

This new operation confirms the Group's desire to be a pioneer in financial innovation: GIBUS was also the first in the sunscreen industry to have conceived the invoice discount project with the aim, on the one hand, of financially supporting their own network, taking charge of the tax credits of resellers and creating an automated digital platform to facilitate the end customer as much as possible in terms of documentation and, on the other hand, to relieve resellers from the credit risk and from the difficulty of transferring to credit institutions.

GIBUS: IM – ISIN IT0005341059) is the Italian brand protagonist of the high-end Outdoor Design sector for HO.RE.CA. and Residential, present in Italy and the main European countries with a network of 434 GIBUS Ateliers which is unique in the national and international competitive landscape. With headquarters in Saccolongo (PD) and around 200 employees, it designs 100% Made in Italy products and oversees the entire value chain. GIBUS has a consolidated market share in Italy and has strengthened its presence abroad, particularly in France and the DACH area. It constantly invests in R&D and, with over 50 patented technical solutions and 30 protected design models, has defined new quality standards in the sector: raising the technological content and product design is the key to compete in the high-end segment of the outdoor sector and to meet the needs of increasingly greater comfort in the use of outdoor spaces. The main product lines, Luxury High Tech (Bioclimatic Pergolas) and Sustainability (ZIP Screen), are characterized by their level of design and technology and represent the main growth driver of the Company. Historically the products make the combination of mechanical technology and textile processing know-how their strongpoint,





and electronics have become increasingly important in recent years: today the company is able to offer fully automated solutions, capable of responding automatically to changes in weather conditions, and connected to web platforms for remote control. The products are characterized by high production and safety standards: ISO 14001, ISO 9001, ISO 45001, anti-counterfeiting hologram with the GIBUS brand and unique alphanumeric code.

Release available on www.gibusgroup.com

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