

GIBUS: 50% DISCOUNT ON THE INVOICE, AS OF 31st MARCH 2022

OVER 9,100 APPLICATIONS

Dealers in the GIBUS Atelier network achieved a total retail turnover of 66.3 million euros

SACCOLONGO (PD), 5th APRIL 2022

GIBUS (GBUS: IM), an Italian brand in the high-end *outdoor design* sector, an innovative medium-size company listed in Euronext Growth Milan and founded in 1982, announces that as of 31st March 2022, there have been **over 9,100 applications** for the initiative "50% Discount on the Invoice" since the project was launched. These applications have generated a **total retail turnover of 66.3 million euros**.

In **the first quarter of 2022**, there were more than 1,500 applications managed for a total value of retail turnover of 12.1 million euros, with an **increase of 41% compared to the first quarter of 2021** (more than 1,100 applications under management for a total value of retail turnover of € 8.6 million).

It should be noted that this data refers to the turnover achieved by the dealers participating in the initiative and not to the turnover of the GIBUS Group. The tax credit under management amounts to a total of 33.2 million euros, equal to 50% of retail orders, 24.9 million euros of which GIBUS has already paid to its dealers.

GIBUS (GBUS:IM – ISIN IT0005341059) is the Italian brand protagonist of the high-end Outdoor Design sector for HO.RE.CA. and Residential, present in Italy and the main European countries with a network of 434 GIBUS Ateliers which is unique in the national and international competitive landscape. With headquarters in Saccolongo (PD) and around 200 employees, it designs 100% Made in Italy products and oversees the entire value chain. GIBUS has a consolidated market share in Italy and has strengthened its presence abroad (18.8 million euros in revenue equal to 26%), particularly in France and the DACH area. It is an Innovative SME that constantly invests about 3% of turnover in R&D and, with over 50 patented technical solutions and 30 protected design models, has defined new quality standards in the sector: raising the technological content and product design is the key to compete in the high-end segment of the outdoor sector and to meet the needs of increasingly greater comfort in the use of outdoor spaces. The main product lines, Luxury High Tech (Bioclimatic Pergolas) and Sustainability (ZIP Screen), are characterized by their level of design and technology and represent the main growth driver of the Company. Historically the products make the combination of mechanical technology and textile processing know-how their strongpoint, and electronics have become increasingly important in recent years: today the company is able to offer fully automated solutions, capable of responding automatically to changes in weather conditions, and connected to web platforms for remote control. The products are characterized by high production and safety standards: ISO 14001, ISO 9001, ISO 45001, anti-counterfeiting hologram with the GIBUS brand and unique alphanumeric code.

Release available on www.emarketstorage.com and www.gibusgroup.com

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